



January 31, 2005

Kevin Youngberg  
KES Science & Technology, Inc.  
3625 Kennesaw North Industrial Blvd.  
Kennesaw, GA 30144

Dear Kevin:

I wanted to update you on the AiroCide PPT systems that we installed in our soft fruit cooler last year. I was amazed that the ROI came out to *less than four months!*

AiroCide PPT is saving me between \$3K and \$4K a month in that cooler.

Last year in the same cooler we had some shrink issues with peaches and stone fruit, but since we installed the AiroCide units this year we've had no problems at all.

Please feel free to use my name in other Whole Foods Market regions, I don't mind sharing what a big difference this technology has made. I'm working now on outfitting my wet cooler and dry cooler too.

Thanks for stopping by yesterday. We'll talk soon.

Chris Ford  
Warehouse Operations Manager  
Whole Foods Market – South  
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